

STAND-ALONE HOSPITAL ROAD MAP TO VALUE

LOWER



Degree of Care Transformation & Financial Sustainability



HIGHER

ORGANIZATIONAL CAPABILITIES

STRATEGIES & INITIATIVES

ORGANIZATIONAL CAPABILITIES		STRATEGIES & INITIATIVES			
People/Culture					
Governance	Review Governance	Adjust Board Composition	Educate and Leverage Leadership		Augment Governance
Strategy and Structure	Review Strategy by Segment		Assess Mergers and Alliances		Optimize Cost Structure
Management	Align Executive Leadership	Develop Common Plans, Goals		Align Incentives	Manage to Measurement
Physicians	Educate	Assess Performance		Align Compensation	Develop Leaders
Staffing and Skills	Assess Needs	Plan Attritions	Add Staff Strategically	Educate	Align Incentives
Communication and Culture	Deliver Value Message	Educate	Engage Stakeholders	Experiment with Payment, Care Delivery	
Business Intelligence					
Clinical Information Systems	Implement EHR, All Settings	Leverage Vendor Expertise		Establish Alerts	Establish Disease Registries
Financial Reporting & Costing	Directional, Limited		Precise, All Settings		Longitudinal
Performance Reporting	Core, Process Measures	<i>Strategic Measures</i>		Outcomes	
Analytics and Warehouses	Review Data Governance	Integrate Clinical, Financial Data		Develop Analytics	Expand Databases
Performance Improvement					
Process Engineering	Identify Methodology(ies)	Establish Cross-Functional Forum		Initiate Efforts	Utilize Data
Evidence-based Medicine	Patient Safety	Readmissions and Hospital-Acquired Conditions		Standards, Protocols	High-Risk Care
Care Team Linkages	Measure Primary Care Access	Expand Primary Care		Right-Size Specialty	Partner Strategically
Stakeholder Engagement	Create Transparency	Educate Patients	Share Decision Making	Engage the Community	
Contract & Risk Management					
Financial Planning	Rolling Calendar	Update Cash Flow Planning		Update Capital Budgeting and Capital Access Planning	
Financial Modeling	Maintain Short-Term View				Conduct Multifactorial Scenario Planning
Risk Modeling	Analyze Profit/Loss	Estimate Financial Exposure		Utilize Predictive Modeling	
Contracting	Negotiate Prices	Partner with Quality	Experiment with Value-Based Payment (VBP)		Partner with Payers
					Prepare for Second-Generation VBP